



Export Opportunities for Karnataka: Focus Country South Africa

April 2022



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1. About South Africa

Located at the southern end of the African continent, South Africa is the most industrialized, technologically advanced, and diversified economy in Africa. It is a middle-income emerging market with an abundant supply of natural resources, along with well-developed financial, legal, communications, energy, and transport sectors. The key economic indicators of South Africa are given below:

Key Indicators

S. No.	Indicator	Details														
1	GDP (Current)	USD 335.44 bn (2020) ¹														
2	Real GDP Growth rate	-6.4% (2020) ²														
3	Real GDP Per capita	\$5655 (2020)														
5	GDP - composition (2020)	<table border="1"> <caption>GDP - composition (2020)</caption> <thead> <tr> <th>Sector</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Services</td> <td>67%</td> </tr> <tr> <td>Industry</td> <td>30%</td> </tr> <tr> <td>Agriculture</td> <td>3%</td> </tr> </tbody> </table>	Sector	Percentage	Services	67%	Industry	30%	Agriculture	3%						
Sector	Percentage															
Services	67%															
Industry	30%															
Agriculture	3%															
6	Total Imports	USD 93 Bn (2021)														
7	Key import products	<ul style="list-style-type: none"> • Mineral Fuels & Oil • Electrical Machinery and Equipment • Machinery and Mechanical Appliances • Vehicles and parts • Pharmaceutical products • Plastics and Articles • Optical and medical instrument 														
8	Top Exporters to South Africa	<table border="1"> <caption>Top Exporters to South Africa</caption> <thead> <tr> <th>Country</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Other</td> <td>54%</td> </tr> <tr> <td>China</td> <td>21%</td> </tr> <tr> <td>Germany</td> <td>8%</td> </tr> <tr> <td>United States of America</td> <td>7%</td> </tr> <tr> <td>India</td> <td>6%</td> </tr> <tr> <td>Saudi Arabia</td> <td>4%</td> </tr> </tbody> </table>	Country	Percentage	Other	54%	China	21%	Germany	8%	United States of America	7%	India	6%	Saudi Arabia	4%
Country	Percentage															
Other	54%															
China	21%															
Germany	8%															
United States of America	7%															
India	6%															
Saudi Arabia	4%															
9	Key Bilateral Agreements	<ul style="list-style-type: none"> • Southern African Customs Union (SACU) • South Africa – EU Trade, Development and Cooperation Agreement (TDCA) • Zimbabwe- South Africa bilateral trade agreement 														

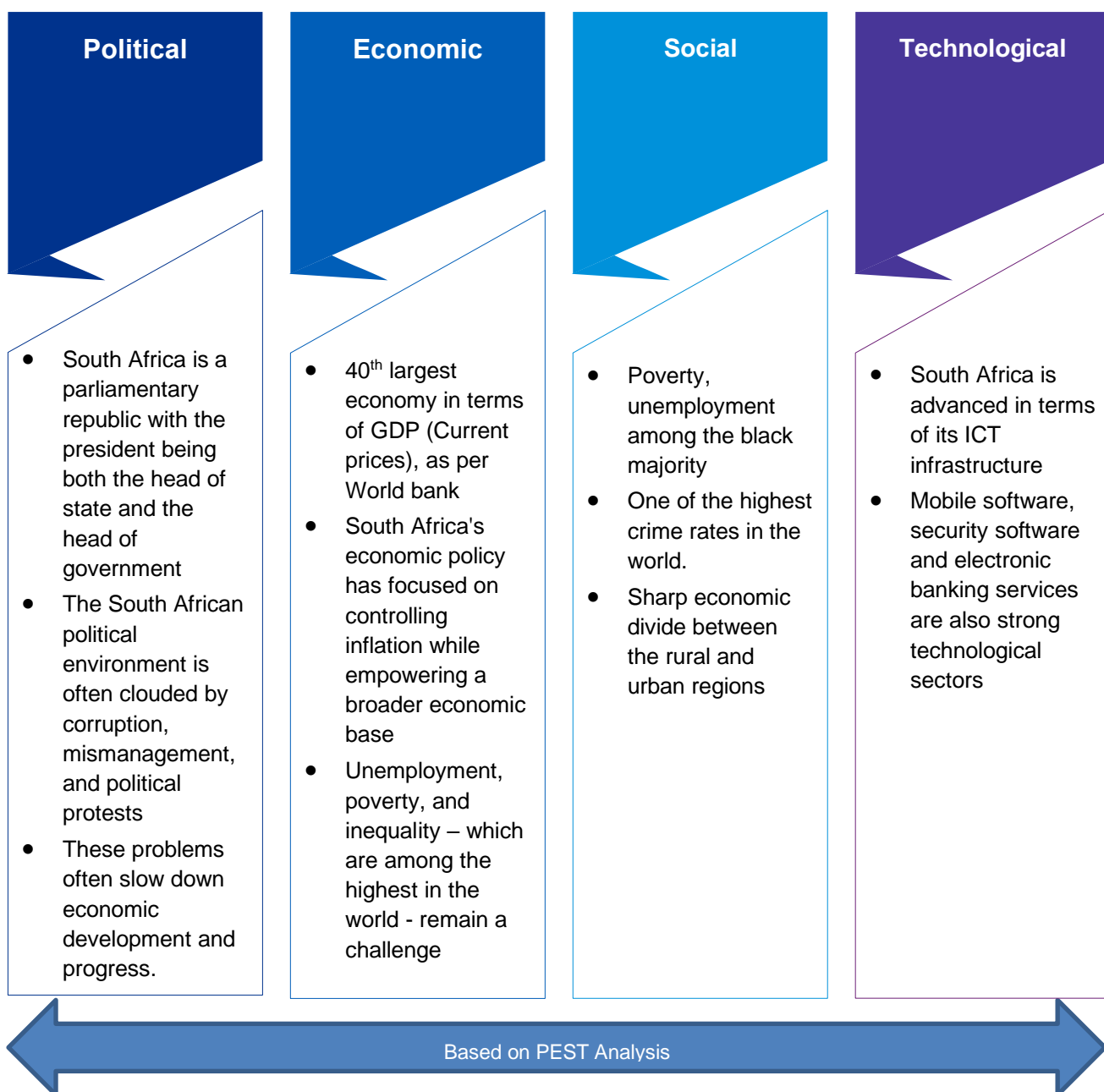
Source: The World Factbook, World Bank & UN Comtrade

¹ GDP (Current) for 2019: USD 388 bn

² Real GDP growth rate for 2019: 3.412% (2019)



Macro-Economic Environment of South Africa



2. India - South Africa Relations³

Several bilateral agreements have been signed between the two countries across a number of fields ranging from economic and commercial cooperation, defense, culture, health, human settlements, public administration, science and technology and education since the assumption of diplomatic relations in 1993. India's Technical and Economic Cooperation Programme (ITEC) has been an useful medium of promoting cooperation in development of human resources.

³ https://www.mea.gov.in/Portal/ForeignRelation/India-SouthAfrica_Relations.pdf



South Africa also has presence of a huge Indian diaspora with nearly 1.5 million Indian expats constituting 3.5% of South Africa's total population. India and South Africa have bilateral trade of over USD 10 bn., in which Indian exports to South Africa amount to USD 6 bn. and South African exports to India amount to USD 4.3 bn.

Table 1: India's Top 10 products to South Africa

India's Top 10 exported products to South Africa						
S. No.	HS Code	Products	In USD Mn.		CAGR 2017-2021	Share in all export (2021)
			2017	2021		
1	87	VEHICLES	859.38	1,180.61	8.26	19.7
2	27	MINERAL FUELS AND OILS	1,047.02	1,136.22	2.07	19.0
3	30	PHARMACEUTICAL PRODUCTS	492.43	642.94	6.89	10.7
4	72	IRON AND STEEL	73.59	286.19	40.43	4.8
5	84	MACHINERY AND APPLIANCES	167.83	277.29	13.37	4.6
6	85	ELECTRICAL MACHINERY AND EQUIPMENT	109.14	253.39	23.44	4.2
7	39	PLASTIC AND ARTICLES	80.5	114.21	9.14	1.9
8	29	ORGANIC CHEMICALS	167.84	111.42	-9.74	1.9
9	71	GEMS & JEWELLERY	54.5	96.08	15.23	1.6
10	10	CEREALS.	76.04	88.47	3.86	1.5

Source: DGCI&S

Bilateral Visits⁴

Some of the recent bilateral visits include the following:

- Prime Minister of India paid an official visit to South Africa from 7-9 July 2016 and held bilateral talks with the President of South Africa
- Former PM visited South Africa in March 2013 to attend 5th BRICS Summit held in Durban. The official delegation included the former Finance Minister and Commerce and Industry Minister

⁴ <https://www.mea.gov.in/>



3. Karnataka South Africa Relations

During 2017 to 2021, Karnataka's exports to South Africa have increased from USD 44.7 mn. to USD 652.3 mn, with the state's top 10 products contributing to 97% of its total exports to South Africa.

Table 2: Karnataka's Top 10 products to South Africa

Karnataka's Top 10 Exports products to South Africa						
Rank	HS Code	Products	Exports in USD Mn.		CAGR 2017-2021	Share in % (2021)
			2017	2021		
1	27	MINERAL FUELS AND OILS	0	375	---	57.5
2	72	IRON & STEEL	3.7	115.7	136.5	17.7
3	30	PHARMACEUTICAL PRODUCTS	10.1	54.5	52.4	8.4
4	85	ELECTRICAL MACHINERY & EQUIPMENT	2.3	31	91.6	4.8
5	33	ESSENTIAL OILS	0.6	24	151.5	3.7
6	84	MACHINERY AND MECHANICAL APPLIANCE	2.4	10.5	44.6	1.6
7	29	ORGANIC CHEMICALS	1.5	8.6	54.7	1.3
8	87	ROAD VEHICLES AND PARTS	18.1	5	-27.5	0.8
9	76	ALUMINIUM & ARTICLES	0.2	4.7	120.2	0.7
10	62	APPAREL (NOT KNITTED)	0.4	3.2	68.2	0.5

Source: DGCIS

4. Potential Export Products from Karnataka

This section highlights the potential sectors and products that could be targeted by the exporters from Karnataka to South Africa. The products have been based on South Africa's demand, India's exports, and Karnataka's strength in the products.



S. No	Hs Code	Commodity Description	South Africa's import from World 2021	South Africa's import from India 2021	South Africa's import from Karnataka 2021	Karnataka export to the world 2021
1	30	Pharmaceutical products	3065.1	630.9	54.5	902.3
2	85	Electrical machinery and equipment	8602.9	297.0	31.0	3358.7
3	33	Essential oils	1075.0	66.6	24.0	257.4
4	84	Machinery and appliances	11274.8	318.7	10.5	2055.9
5	29	Organic chemicals	1718.8	153.1	8.6	1968.5
6	87	Vehicles	6375.7	1179.1	5.0	576.4
7	62	Apparel (Not Knitted)	941.7	35.3	3.2	1261.8
8	90	Optical and medical instruments	2212.2	41.4	2.7	805.5
9	39	Plastics and articles	2922.9	108.4	2.1	287.7
10	10	Cereals	1016.7	119.0	0.0	232.2

Source: DGCIS and Trade Map: Values in USD million

5. Product Details⁵

5.1 Pharmaceutical Products

5.1.1 Key Highlights

- South Africa's rank in global imports of pharmaceutical products – 40
- South Africa's share in global imports of pharmaceutical products – 0.4%

5.1.2 Potential Export Products in Pharmaceutical products

The below table provide the details of potential products, major competitors and tariff faced by India:

⁵ Source: Trademap



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
300490 Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes	1475	<ul style="list-style-type: none"> Germany- 9.8 France – 7.1 USA - 6.8 Ireland – 5.3 Italy – 5.1 	5	0	37.8
300220 Vaccines for human medicine	179.7	<ul style="list-style-type: none"> France – 49.2 Ireland – 30.6 Belgium – 12 USA – 3.5 Indonesia – 1.3 	7	0	0.1
300210 Antisera and other blood fractions	179.5	<ul style="list-style-type: none"> Germany – 30.2 USA – 25.4 Ireland – 11.7 Switzerland – 10.1 Japan – 4.4 	12	0	0.7
300420 Medicaments containing antibiotics	91.3	<ul style="list-style-type: none"> Italy – 23.9 France – 20.2 USA – 12.5 Germany – 6 Switzerland – 5.3 	5	0	7.1
300432 Medicaments containing corticosteroid hormones	60	<ul style="list-style-type: none"> Belgium – 18.6 Italy – 15 Sweden - 12.9 France – 12.2 UK – 8.9 	3	0	6.6

5.1.3 Potential South African Companies

- Aspen Pharmacare Holdings Ltd.
- Adcock Ingram Holdings Ltd.
- Allergan Pharmaceuticals (Pty) Ltd
- Alpha Pharm (Pty) Ltd
- Ascendis Health Ltd.



5.2 Electrical machinery and equipment

5.2.1 Key Highlights

- South Africa's rank in global imports of Electrical machinery and equipment – 43
- South Africa's share in global imports of Electrical machinery and equipment – 0.2

5.2.2 Potential Export Products in Electrical machinery and equipment

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
851762 Machines for the reception, conversion and transmission	1206	<ul style="list-style-type: none"> • China – 37.4 • Vietnam – 27.1 • Taiwan – 10.6 • Mexico – 3.4 • Malaysia – 3.1 	14	0	10.6
850231 Generating sets, wind-powered	337	<ul style="list-style-type: none"> • Spain – 51.5 • China – 28.1 • Italy – 6 • Denmark – 1 • Germany – 0.5 	10	0	12.4
850440 Static converters	293	<ul style="list-style-type: none"> • China – 53.5 • Germany – 5.4 • USA – 5.1 • Brazil – 3.8 • Spain – 2.3 	4	0	6.1
851770 Parts of telephone sets	276	<ul style="list-style-type: none"> • China – 83.1 • Vietnam – 2.9 • Hong Kong – 2.4 • Italy – 1.4 • Mexico – 1.1 	5	0	2
854140 Photosensitive semiconductor devices	192.3	<ul style="list-style-type: none"> • China – 87.7 • Italy – 2.9 • Thailand – 1.7 • Germany – 1 • UK – 0.5 	11	0	2.3



5.2.3 Potential South Africa Companies

- Reunert Ltd.
- Fuchs Electronics (Pty) Ltd
- Hudaco Industries Ltd.
- ARB Holdings Ltd.
- Moore Process Controls (Pty) Ltd

5.3 Essential Oils

5.3.1 Key Highlights

- South Africa’s rank in global imports of Essential Oils – 35
- South Africa’s share in global imports of Essential Oils – 0.6

5.3.2 Potential Export Products in Essential Oils

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa’s Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India’s share in import (%)
330210 Mixtures of odoriferous substances and mixtures	384.6	<ul style="list-style-type: none"> • Eswatini – 75 • Germany – 6.1 • Switzerland – 3.5 • USA - 3.1 • France – 2.4 	1	0	0.2
330290 Mixtures of odoriferous substances and mixtures incl. alcoholic solutions	93.2	<ul style="list-style-type: none"> • France – 15.4 • Netherland – 11.5 • Germany – 7.2 • Switzerland – 5.7 • UK – 5 	2	India- 5 rest competitors 0	37
330610 Dentifrices	40.4	<ul style="list-style-type: none"> • China – 43.4 • UK – 9.1 • Slovakia – 8.1 • Vietnam – 5.9 • Poland - 5 	6	<ul style="list-style-type: none"> • China – 10 • UK – 0 • Slovakia – 0 • Vietnam – 10 • Poland - 0 • India – 10 	15.9



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
330190 Extracted oleoresins	11.4	<ul style="list-style-type: none"> China – 15.7 USA – 11.4 Spain – 6 France – 2.7 UK – 2.4 	4	<ul style="list-style-type: none"> China – 9.3 USA – 9.3 Spain – 0 France – 0 UK – 0 India – 9.3 	52.8

5.3.3 Potential South African Companies

- Imbalie Beauty Ltd.
- Hoechst South Africa Ltd
- Ecolab (Pty) Ltd
- Innovative Water Care South Africa (Pty) Ltd
- Syngenta South Africa (Pty) Ltd

5.4 Machinery and appliances

5.4.1 Key Highlights

- South Africa's rank in global imports of Machinery and appliances – 43
- South Africa's share in global imports of Machinery and appliances – 0.4

5.4.2 Potential Export Products in Machinery and appliances

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
843149 Parts of machinery	319	<ul style="list-style-type: none"> USA – 24.3 China – 15.9 Germany – 10.7 Italy – 6.9 Japan – 6.9 	2	<ul style="list-style-type: none"> USA – 5 China – 5 Germany – 0 Italy – 0 Japan – 5 India – 5 	0.8



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
847989 Machines and mechanical appliances	173.2	<ul style="list-style-type: none"> • Germany – 21.2 • Japan – 17.5 • China – 16.3 • Thailand – 10.9 • Italy – 4.9 	1	<ul style="list-style-type: none"> • Germany – 0 • Japan – 5 • China – 5 • Thailand – 5 • Italy – 0 • India – 5 	1.3
842952 Self-propelled mechanical shovels, excavators and shovel loaders	154	<ul style="list-style-type: none"> • China – 34 • Japan – 29.7 • Korea – 15.4 • Indonesia – 5.5 • Germany – 4.9 	4	0	0.9
840890 Compression-ignition internal combustion piston engine	102	<ul style="list-style-type: none"> • China – 20.3 • USA – 16.3 • Sweden – 15.7 • UK – 10.2 • Germany – 9.5 	-6	0	10.1
848340 Gears and gearing for machinery	100	<ul style="list-style-type: none"> • USA – 22.2 • Germany – 20.8 • China – 15.4 • Italy – 8.8 • Japan – 2.9 	-2	0	2.3

5.4.3 Potential South African companies

- Business Connexion (Pty) Ltd
- Johnson Matthey (Pty) Ltd
- Bell Equipment Ltd.
- Waco International Holdings (Pty) Ltd
- Aruzafusion Manufacturing (Pty) Ltd



5.5 Organic chemicals

5.5.1 Key Highlights

- South Africa's rank in global imports of Organic chemicals – 42
- South Africa's share in global imports of Organic chemicals – 0.3

5.5.2 Potential Export Products in Organic Chemicals

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
293499 Nucleic acids and their salts	108	<ul style="list-style-type: none"> • China – 42.7 • USA – 9 • Brazil – 4.1 • Germany – 1.9 • Thailand – 1.8 	6	0	35.7
291736 Terephthalic acid and its salts	76.6	<ul style="list-style-type: none"> • Thailand – 50.9 • China – 17.7 • Korea – 12.2 	12	0	19
293399 Heterocyclic compounds with nitrogen	44.2	<ul style="list-style-type: none"> • China – 27.7 • Mexico – 8.2 • USA – 5.2 • Germany – 3.5 • Spain – 2 	-3	0	46.1
293339 Heterocyclic compounds with nitrogen	43	<ul style="list-style-type: none"> • China – 78.9 • Japan – 2 • Israel – 1.8 	31	0	13.5
292429 Cyclic amides	33	<ul style="list-style-type: none"> • China – 39.7 • Switzerland – 26.5 • USA – 16 • Italy – 1.1 	4	0	14.3

5.5.3 Potential South African Companies

- Hoechst South Africa Ltd
- Pectoset (Pty) Ltd
- Surgichem Manufacturing Cc
- Fochem International (Pty) Ltd
- Bh Industrial Chemicals (Pty) Ltd



5.6 Vehicles

5.6.1 Key Highlights

- South Africa's rank in global imports of Vehicles – 42
- South Africa's share in global imports of Vehicles – 0.3

5.6.2 Potential Export Products in Vehicles

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
870322 Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm ³ but <= 1.500 cm	552	<ul style="list-style-type: none"> • Germany – 12.4 • China – 10.4 • Indonesia – 4.6 • Korea – 4.1 • Spain – 3.6 	-7	<ul style="list-style-type: none"> • Germany – 12 • China – 23.3 • Indonesia – 23.3 • Korea – 23.3 • Spain – 12 	46.3
870323 Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³	536	<ul style="list-style-type: none"> • Germany – 32.7 • Japan – 29.7 • Slovakia – 4.1 • Czech Republic – 3.4 • China – 3.3 	-9	<ul style="list-style-type: none"> • Germany – 12 • Japan – 23.3 • Slovakia – 12 • Czech Republic – 12 • China – 23.3 	9.5
870321	374.5	<ul style="list-style-type: none"> • Spain – 26.4 • Romania – 15.3 	5	<ul style="list-style-type: none"> • Spain – 12 • Romania – 12 	38.3



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity <= 1.000 cm ³		<ul style="list-style-type: none"> Germany – 10.5 Indonesia – 2.2 Korea – 2.2 		<ul style="list-style-type: none"> Germany – 12 Indonesia – 23.3 Korea – 23.3 India- 23.3 	
870332 Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with compression-ignition internal combustion piston engine "diesel or semi-diesel engine" of a cylinder capacity > 1.500 cm ³ but <= 2.500 cm ³	253.6	<ul style="list-style-type: none"> Germany – 27.8 Spain – 15.3 UK – 6.9 Korea – 6.8 Mexico – 6.1 	-17	<ul style="list-style-type: none"> Germany – 12 Spain – 12 UK – 12 Korea – 23.5 Mexico – 23.3 India – 23.3 	6.6

5.7 Apparel (Not Knitted)

5.7.1 Key Highlights

- South Africa's rank in global imports of Apparel (Not Knitted) – 32
- South Africa's share in global imports of Apparel (Not Knitted) – 0.4

5.7.2 Potential Export Products in Apparel (Not Knitted)

The below table provide the details of potential products, major competitors and tariff faced by India:



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
620342 Men's or boys' trousers	191.7	<ul style="list-style-type: none"> China – 30.3 Mauritius – 23.6 Eswatini – 18 Lesotho – 7.9 Madagascar – 6.3 	2	<ul style="list-style-type: none"> China – 45 Mauritius – 0 Eswatini – 0 Lesotho – 0 Madagascar – 0 India – 45 	1.7
620462 Women's or girls' trousers of cotton	112	<ul style="list-style-type: none"> China – 32.7 Eswatini – 29 Lesotho – 15.5 Mauritius – 8 Bangladesh – 6.3 	-1	<ul style="list-style-type: none"> China – 45 Eswatini – 0 Lesotho – 0 Mauritius – 0 Bangladesh – 45 India – 45 	0.7
620520 Men's or boys' shirts of cotton	36	<ul style="list-style-type: none"> China – 34 Madagascar – 19 Bangladesh – 11.5 Lesotho – 8.3 	-12	<ul style="list-style-type: none"> China – 45 Madagascar – 0 Bangladesh – 45 Lesotho – 0 India – 45 	7.8
621010 Garments made up of felt or nonwovens	32.6	<ul style="list-style-type: none"> China – 89.9 Cambodia – 3.2 Vietnam – 2.1 Lesotho – 0.7 USA – 0.7 	38	<ul style="list-style-type: none"> China – 13.3 Cambodia – 13.3 Vietnam – 13.3 Lesotho – 0 USA – 13.3 India – 13.3 	0.6
620343 Men's or boys of synthetic fibre	29.5	<ul style="list-style-type: none"> China – 42.8 Eswatini – 30.8 Vietnam – 6.2 Bangladesh – 4.1 Mozambique – 3.2 	3	<ul style="list-style-type: none"> China – 45 Eswatini – 0 Vietnam – 45 Bangladesh – 45 Mozambique – 45 	4.8

5.7.3 Potential South African Companies

- Berzack Brothers (Pty) Ltd
- Foschini Retail Group (Pty) Ltd
- Extravaganza Trading (Pty) Ltd
- Bon Accord Trading Company (Pty) Ltd



5.8 Optical and medical instruments

5.8.1 Key Highlights

- South Africa's rank in global imports of Optical and medical instruments – 41
- South Africa's share in global imports of Optical and medical instruments – 0.3

5.8.2 Potential Export Products in Optical and medical instruments

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% , p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
901890 Instruments and appliances used in medical, surgical or veterinary sciences	330	<ul style="list-style-type: none"> • USA – 27 • China – 14.8 • Germany – 9.8 • Mexico – 6.6 • Japan – 4.7 	1	0	0.7
901839 Needles, catheters, cannulae	82	<ul style="list-style-type: none"> • USA – 27.8 • Mexico - 10 • Czech Republic – 9.1 • Ireland – 9.1 • China – 6.7 	3	0	4
902110 Orthopaedic or fracture appliances	70	<ul style="list-style-type: none"> • USA – 44.7 • Switzerland – 19.9 • China – 8.3 • Germany – 6.1 • Italy – 3.5 	6	0	2.7
903289 Regulating or controlling instruments and apparatus	64	<ul style="list-style-type: none"> • China – 21.4 • USA – 13 • Germany – 11.1 • Malaysia – 2.3 • Japan – 0.8 	-1	0	1.7



5.8.3 Potential South African companies

- Litha Healthcare Group Ltd.
- Hensoldt South Africa (Pty) Ltd
- Tecmed Africa (Pty) Ltd
- Drager South Africa (Pty) Ltd
- Biomerieux South Africa (Pty) Ltd

5.9 Plastics and articles

5.9.1 Key Highlights

- South Africa's rank in global imports of Plastics and articles – 54
- South Africa's share in global imports of Plastics and articles – 0.3

5.9.2 Potential Export Products in Plastics and articles

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
392690 Articles of plastics and articles of other materials	169	<ul style="list-style-type: none"> • China – 35.8 • Germany – 15.5 • USA – 9.7 • Italy – 3.8 • UK – 2.6 	2	<ul style="list-style-type: none"> • China – 3 • Germany – 3 • USA – 3 • Italy – 0 • UK – 0 • India – 3 	1
391990 Self-adhesive plates, sheets, film, foil, tape	87	<ul style="list-style-type: none"> • Germany – 24.8 • China – 16.8 • USA – 11.1 • Italy – 6.9 • Belgium – 4.7 	-6	<ul style="list-style-type: none"> • Germany – 0 • China – 5 • USA – 5 • Italy – 0 • Belgium – 0 • India – 5 	4.4
390690 Acrylic polymers, in primary forms	81.6	<ul style="list-style-type: none"> • China – 20.1 • Korea – 13.2 • Germany – 11.4 • France – 10.8 • Japan – 10.6 	-1	0	0.9



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
390110 Polyethylene	75	<ul style="list-style-type: none"> • Saudi Arabia – 36.3 • USA – 12.3 • Korea – 6.1 • Belgium – 4.9 • Finland – 4.2 	-21	0	1.8

5.9.3 Potential South African Companies

- Modek (Pty) Ltd
- The Synthetic Latex Company (Pty) Ltd
- Global Grinders (Pty) Ltd
- Flowe-Pac Cc
- The Rare Group (Pty) Ltd

5.10 Cereals

5.10.1 Key Highlights

- South Africa's rank in global imports of Cereals – 31
- South Africa's share in global imports of Cereals – 0.9

5.10.2 Potential Export Products in Cereals

The below table provide the details of potential products, major competitors and tariff faced by India:

Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
100630 Semi-milled or wholly milled rice	526	<ul style="list-style-type: none"> • Thailand – 63.1 • Brazil – 4.8 • Pakistan – 1.6 • Vietnam – 0.7 • China – 0.5 	5	0	28



Potential Products	South Africa's Import (In USD Mn.) 2020	Major Exporters & share in %	Growth in imported value 2016-2020 (% p.a.)	Average Tariff faced by India & Competitors in %	India's share in import (%)
100199 Wheat and meslin	493	<ul style="list-style-type: none"> Poland – 34.4 Russia – 26.6 Lithuania – 12.1 Germany - 10.9 	12	0	0.1
100640 Broken rice	15.3	<ul style="list-style-type: none"> Pakistan – 32 Myanmar – 9.8 Brazil – 8.3 Thailand – 3.1 	-3	0	33.7

5.10.3 Potential South African Companies for what?

- Earlybird Farm (Pty) Ltd
- Kaap Agri Ltd.
- Inteligro (Pty) Ltd
- Farm-Ag International (Pty) Ltd
- Caine Farming (Pty) Ltd

6. Key Relevant Information

6.1 Key drivers for South Africa market

- South Africa is most advanced and broad-based economy of Africa
- It is a gateway to enter in other countries and markets in Sub - Saharan Africa
- Presence of strong, capable South African companies that can serve as good partners for trade and investment



6.2 Relevant information about South Africa

Major Ports

According to the marine insight, major ports in South Africa are as follows:



1. Port of Durban
2. Port Elizabeth
3. Port of Richards Bay
4. Port of Cape Town
5. Port of Saldanha
6. Port of Coega
7. Port of East London

Air Cargo

As per statista, major Air Cargo of South Africa are as follows



1. Tambo International Airport
2. Cape Town International Airport
3. King Shaka International Airport
4. George Airport
5. Lanseria Airport

Regulations⁶

Following are some of the important documents required in South Africa:

- For customs purposes, one negotiable and two non-negotiable copies of the Bill of Lading are required. The Bill of Lading may be made out either “straight” or “to order”.
- One original Commercial Invoice and its four copies are required at South African customs authority. The invoices should have all necessary information for the South African Customs to determine value for duty purposes
- One copy of the insurance certificate is required for sea freight. Follow the importer’s and/or insurance company’s instructions in other matters
- Three copies of the Packing List are required. Data contained in this document should agree with that in other documents

⁶ <https://www.trade.gov>



South African Mission / Agencies in India

High Commission of South Africa, New Delhi

Address: B18 Vasant Marg, Vasant Vihar, New Delhi 110 057, India

Telephone: +91 11 26149411

Email: newdelhi.dha@dirco.gov.za

List of various Trade Agencies of South Africa is placed at Annexure 1

6.3 Relevant information about Karnataka

Major Ports

As per DGCIS, the major ports of Karnataka are as follows:



1. New Mangalore Port Trust
2. Karwar Port

Air Cargo

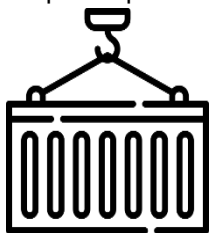
As per DGCIS, the major Air Cargo ports of Karnataka are as follows:



1. Bengaluru International Airport
2. Mangaluru Airport
3. Hubballi Airport

ICD in Karnataka

As per Department of Commerce, ICD's in Karnataka are as follows:



1. ICD Whitefield (Operational)
2. ICD Sattva (Operational)
3. ICD Marigold (Under Construction)
4. ICD Mysore (Under Construction)
5. M/s Favorich Agro Pvt. (Under Construction)

Nearby ports from Karnataka

- Chennai port
- V. O. Chidambaranar Port Trust (Tutocorin)
- Nhava Sheva port



Key Players in Logistics in Karnataka

(The list is non-exhaustive & indicative only)

Agents – Air Cargo

Table 3: Air Cargo Agents - Karnataka

S. No.	Agency
1	DHL India Pvt Ltd
2	Transorion Logistics Services Pvt Ltd
3	Eaglespeed International Logistics
4	Kuehne+Nagel Pvt Ltd
5	Jet Freight Logistics Ltd
6	Om Sri Bhavishyath Logistics Pvt Ltd
7	Kerry Indev Logistics Pvt Ltd
8	Anvase Exim Pvt Ltd
9	Jeena & Company
10	Uni World Logistics Pvt Ltd

Agents – Sea Cargo

Table 4: Sea Cargo Agents - Karnataka

S. No.	Agency
1	Atlas Logistics Pvt. Ltd.
2	Coast Liners Pvt. Ltd.
3	DTDC Express Ltd.
4	Dart Global Logistics Pvt. Ltd.
5	Kintetsu World Express India Pvt Ltd
6	Prakash Parcel Services Ltd
7	Sindhu Cargo Services Pvt Ltd
8	Snowman Logistics Ltd.
9	Uniwold Logistics Pvt Ltd.
10	Zinka Logistics Solutions Pvt. Ltd

Top Airline

Table 6: Top Airlines

S. No.	Agency
1	Emirates
2	Air India
3	Etihad
4	Lufthansa
5	DHL 3S (Aero Logic)
6	British Airways
7	Air France
8	Qatar Airways
9	Air Asia
10	Oman Air



Indian Mission / Agencies in South Africa

High Commission of India, Pretoria, South Africa

Address: 852, Francis Baard Street, Arcadia 0083, Pretoria, South Africa

Telephone: (012) 3425392-5

Email: fseco.pretoria@mea.gov.in

State Trade Promotion Agency

Visvesvaraya Trade Promotion Centre (VTPC)

Address: VTPC Building, Kasturba Road, Bengaluru-560001.

Telephone: 080-2286 0644, 2253 4444

Email: vtpckarnataka@gmail.com

List of various Trade Agencies of India is placed at Annexure 2



Annexure – 1 (Indicative list of South Africa Trade Agencies & Industry Associations)

S. No.	South African Industry Organizations	Website
1	Automotive Industry Export Council	https://www.aiec.co.za/
2	SA Capital Equipment Export Council	https://saceec.com/
3	The South African Electrotechnical Export Council	https://saeec.org.za/
4	The Fresh Produce Exporters' Forum	https://fpf.co.za/
5	Cosmetic Export Council of South Africa	https://www.cecosa.co.za/
6	South African Footwear & Leather Export Council	https://saflec.co.za/
7	South African Wire Association	http://www.sawa.co.za/
8	South African Aerospace Maritime & Defence Industries Association	https://www.amd.org.za/
9	Aluminium Federation of South Africa	https://www.afsa.org.za/
10	Plastics SA	https://www.plasticsinfo.co.za/
11	The Packaging Council of South Africa	https://www.packagingsa.co.za/about/
12	Medical Device Manufacturers of South Africa	https://mdmsa.org.za/
13	South African Wind Energy Association	https://sawea.org.za/
14	South African Organic Sector Organisation	https://www.saoso.org/
15	The Southern Africa Stainless Steel Development Association	https://sassda.co.za/



Annexure – 2 (Indicative list of Indian Trade Agencies & Industry Associations)

S.No.	Indian Industry Organizations	Website
1	FICCI	www.ficci.com
2	CII	www.cii.in
3	Associated Chambers of Commerce & Industry Of India (ASSOCHAM)	www.assochem.org
4	Export Promotion Council for Handicrafts	www.epch.in
5	Export Promotion Council for EOUs & SEZs	www.epces.in
6	Federation of Indian Export Organisations (FIEO)	https://www.fieo.org
7	Gem & Jewellery Export Promotion Council	https://www.gjepc.org
8	Handloom Export Promotion Council	https://www.hepcindia.com
9	Agricultural and Processed Food Products Export Development Authority (APEDA)	https://apeda.gov.in
10	Pharmaceuticals Export Promotion Council	www.pharmexcil.com
11	Plastics Export Promotion Council	https://www.plexconcil.org
12	Apparel Export Promotion Council	https://www.aepcindia.com
13	Automotive Component Manufacturers Association of India (ACMA)	www.acmainfo.com
14	Electronic Component Industries Association (ELCINA)	www.elcina.com
15	Federation Of Indian Export Organisations (FIEO)	www.fieo.org
16	Indian Electrical & Electronics Manufacturers' Association (IEEMA)	www.ieema.org
17	PHD Chamber of Commerce and Industry	www.phdcci.in
18	Society of Indian Automobiles Manufacturers (SIAM)	www.siamindia.com
19	India Electronics and Semiconductors Association	www.iesaonline.org



Annexure - 3 (South Africa's Import from world, India & Karnataka)

Values are in USD MN.

S. No.	Hs Code	Commodity Description	South Africa's imports from world	South Africa's imports from India	Karnataka' exports to South Africa
1	01	Live animals	205.2	0.0	---
2	02	Meat and edible meat offal	524.6	0.0	0.0
3	03	Fish and crustaceans, molluscs and other aquatic invertebrates	304.1	14.2	---
4	04	Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere ...	198.4	0.3	---
5	05	Products of animal origin, not elsewhere specified or included	136.8	0.5	---
6	06	Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	17.5	0.2	0.0
7	07	Edible vegetables and certain roots and tubers	122.4	7.3	0.0
8	08	Edible fruit and nuts; peel of citrus fruit or melons	182.6	2.0	0.7
9	09	Coffee, tea, maté and spices	199.9	29.0	0.4
10	10	Cereals	1016.7	119.0	0.0
11	11	Products of the milling industry; malt; starches; inulin; wheat gluten	136.2	1.9	0.0
12	12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal ...	157.9	7.2	0.2
13	13	Lac; gums, resins and other vegetable saps and extracts	34.9	4.2	0.2
14	14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	5.5	0.7	0.0
15	15	Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal ...	874.3	7.9	---
16	16	Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	117.7	5.0	---
17	17	Sugars and sugar confectionery	439.8	2.8	0.3
18	18	Cocoa and cocoa preparations	178.2	0.4	



S. No.	Hs Code	Commodity Description	South Africa's imports from world	South Africa's imports from India	Karnataka' exports to South Africa
19	19	Preparations of cereals, flour, starch or milk; pastrycooks' products	213.3	11.4	0.0
20	20	Preparations of vegetables, fruit, nuts or other parts of plants	256.6	10.6	0.3
21	21	Miscellaneous edible preparations	390.7	16.8	0.3
22	22	Beverages, spirits and vinegar	602.9	0.2	0.1
23	23	Residues and waste from the food industries; prepared animal fodder	496.0	0.7	0.0
24	24	Tobacco and manufactured tobacco substitutes	137.5	3.2	0.3
25	25	Salt; sulphur; earths and stone; plastering materials, lime and cement	290.6	8.0	0.0
26	26	Ores, slag and ash	64.1	0.2	---
27	27	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral ...	15427.8	1305.9	375.0
28	28	Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, ...	1596.9	59.3	1.9
29	29	Organic chemicals	1718.8	153.1	8.6
30	30	Pharmaceutical products	3065.1	630.9	54.5
31	31	Fertilisers	1033.3	0.2	---
32	32	Tanning or dyeing extracts; tannins and their derivatives; dyes, pigments and other colouring	548.5	51.7	0.0
33	33	Essential oils and resinoids; perfumery, cosmetic or toilet preparations	1075.0	66.6	24.0
34	34	Soap, organic surface-active agents, washing preparations, lubricating preparations, artificial ...	339.5	8.6	0.5
35	35	Albuminoidal substances; modified starches; glues; enzymes	278.2	1.4	0.0
36	36	Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	51.9	9.1	---
37	37	Photographic or cinematographic goods	51.9	0.4	---



S. No.	Hs Code	Commodity Description	South Africa's imports from world	South Africa's imports from India	Karnataka' exports to South Africa
38	38	Miscellaneous chemical products	1973.1	71.9	0.7
39	39	Plastics and articles thereof	2922.9	108.4	2.1
40	40	Rubber and articles thereof	1387.0	53.2	1.1
41	41	Raw hides and skins (other than furskins) and leather	38.5	6.0	---
42	42	Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles ...	196.1	9.9	0.1
43	43	Furskins and artificial fur; manufactures thereof	0.9	0.0	---
44	44	Wood and articles of wood; wood charcoal	400.2	2.6	0.0
45	45	Cork and articles of cork	13.9	0.1	0.0
46	46	Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork	6.4	0.4	0.0
47	47	Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper	125.0	0.0	---
48	48	Paper and paperboard; articles of paper pulp, of paper or of paperboard	956.3	29.6	0.0
49	49	Printed books, newspapers, pictures and other products of the printing industry; manuscripts	1772.0	3.7	0.8
50	50	Silk	3.0	0.1	0.0
51	51	Wool, fine or coarse animal hair; horsehair yarn and woven fabric	64.0	0.1	---
52	52	Cotton	164.4	9.8	0.1
53	53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	22.1	3.7	0.0
54	54	Man-made filaments; strip and the like of man-made textile materials	249.9	11.3	0.0
55	55	Man-made staple fibres	189.6	21.9	---
56	56	Wadding, felt and nonwovens; special yarns; twine, cordage, ropes and cables and articles thereof	140.8	7.7	1.1
57	57	Carpets and other textile floor coverings	44.2	12.2	0.0
58	58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	42.6	2.2	0.0



S. No.	Hs Code	Commodity Description	South Africa's imports from world	South Africa's imports from India	Karnataka' exports to South Africa
59	59	Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable	148.4	6.0	0.0
60	60	Knitted or crocheted fabrics	218.2	5.8	0.0
61	61	Articles of apparel and clothing accessories, knitted or crocheted	957.5	38.8	0.4
62	62	Articles of apparel and clothing accessories, not knitted or crocheted	941.7	35.3	3.2
63	63	Other made-up textile articles; sets; worn clothing and worn textile articles; rags	270.2	37.3	0.6
64	64	Footwear, gaiters and the like; parts of such articles	857.9	21.8	0.0
65	65	Headgear and parts thereof	67.1	0.5	0.0
66	66	Umbrellas, sun umbrellas, walking sticks, seat-sticks, whips, riding-crops and parts thereof	8.6	0.1	---
67	67	Prepared feathers and down and articles made of feathers or of down; artificial flowers; articles ...	59.1	0.1	0.0
68	68	Articles of stone, plaster, cement, asbestos, mica or similar materials	263.2	10.1	0.3
69	69	Ceramic products	473.9	52.0	0.0
70	70	Glass and glassware	295.9	10.0	0.1
71	71	Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad	1488.3	36.3	---
72	72	Iron and steel	1828.5	63.7	115.7
73	73	Articles of iron or steel	1164.8	49.7	0.9
74	74	Copper and articles thereof	918.1	13.7	0.0
75	75	Nickel and articles thereof	8.0	0.8	0.2
76	76	Aluminium and articles thereof	703.0	38.3	4.7
78	78	Lead and articles thereof	21.1	0.1	---
79	79	Zinc and articles thereof	182.4	0.5	---
80	80	Tin and articles thereof	13.7	0.0	---
81	81	Other base metals; articles thereof	64.6	0.8	0.0
82	82	Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	478.5	27.8	0.8



S. No.	Hs Code	Commodity Description	South Africa's imports from world	South Africa's imports from India	Karnataka' exports to South Africa
83	83	Miscellaneous articles of base metal	340.3	24.0	1.0
84	84	Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	11274.8	318.7	10.5
85	85	Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television ...	8602.9	297.0	31.0
86	86	Railway or tramway locomotives, rolling stock and parts thereof; railway or tramway track fixtures ...	125.7	0.6	---
87	87	Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	6375.7	1179.1	5.0
88	88	Aircraft, spacecraft, and parts thereof	546.9	0.0	1.2
89	89	Ships, boats and floating structures	206.6	0.0	---
90	90	Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical	2212.2	41.4	2.7
91	91	Clocks and watches and parts thereof	93.1	0.3	0.0
92	92	Musical instruments; parts and accessories of such articles	15.8	0.0	---
93	94	Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; ...	701.4	8.3	0.0
94	95	Toys, games and sports requisites; parts and accessories thereof	425.4	9.4	0.1
95	96	Miscellaneous manufactured articles	298.4	9.5	0.1
96	97	Works of art, collectors pieces and antiques	51.1	0.1	---
97	99	Commodities not elsewhere specified	7595.5	105.8	0.0
99	01	Live animals	205.2	0.0	---

Source: UN Comtrade & DGCIS

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